



Nicole Davidson Mediator | Facilitator | Coach

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Efficiency and effectiveness are the two things that drive Nicole. Her focus is using strong communication skills to assist clients in making better deals and resolve conflicts quickly and cost effectively. She believes conflict doesn't need to cause tension and destroy relationships. When managed well, conflict can be a starting point for better outcomes.

Nicole works with clients to:

- strategically plan for negotiations to maximise outcomes and ensure a speedy process
- resolve conflict to deliver an acceptable outcome without the cost, time, uncertainty and stress of litigation.

Nicole brings 20 years of broad experience across a number of roles, industries and countries. Initially qualifying as a lawyer, Nicole quickly became disillusioned with the legal system and moved into more commercial roles within the investment banking and insolvency fields. She worked for leading organisations including Minter Ellison, Ernst & Young and Lehman Brothers. She then transitioned into the professional development space where she has taken her knowledge of business and married it with in depth knowledge of the process of negotiation and communication.

Her industry experience includes:

- Aged Care
- Aviation
- Building and Construction
- Health

- Manufacturing
- Mining
- Pharmaceuticals
- Professional Services
- Property
- Telecommunications
- Training and Education

Areas of Practice

Nicole practices in negotiation consulting and dispute resolution, including formal mediations.

Her key areas of practice are:

- Commercial disputes including breach of contract, shareholder disputes, business sales, insolvency matters
- Workplace disputes including employee disputes and claims of harassment, bullying, discrimination and unfair dismissal

Nicole is also a highly experienced facilitator and can deliver behaviour changing training in the areas of negotiation and conflict resolution.

Qualifications and Accreditations

- Nationally accredited mediator (NMAS)
- Member Resolution Institute
- Accredited Executive Coach Institute of Executive Coaching and Leadership
- Accredited MBTI Practitioner CPP Asia Pacific
- Grad. Dip. Training and Development University of Melbourne
- Admitted to Practice as a Barrister and Solicitor of the Supreme Court of Victoria
- B.Comm / LLB (Hons) University of Melbourne